

Software Sales Manager - Leading Financial Software Provider - Field Based Role

Location: South

Urgent Requirement

The Role:

This well respected, stable and successful provider of software products is looking to recruit a Software Sales Manager to work in a field based role and sell into a range of Accountancy Firms and the Finance departments in leading Blue-Chip and Professional Services organisations.

This is a fantastic opportunity for someone to take a role with a market leading organisation who have a wide reaching client base and currently deal with 50+ of the UK Top 100 Accountancy firms. They have a superb range of products and a fantastic reputation. This role is open due to company growth and will see you act as an ambassador for this market leading brand.

They have a fantastic team culture and you will be supported in your role by a strong technical and consulting team. The company is experiencing a period of rapid growth and there are promotion prospects available.

Key Responsibilities:

- Tasked with the development and delivery of sales opportunities and pipelines within new and existing clients
- Responsible for brand representation - you will in many ways act as the face of the organisation.

Experience required:

Ideally you will have at least 2 years' experience selling software solutions and will have operated in a field sales based role previously. Our client is also willing to consider recent graduates who have shown flair in their first software sales role.

If you are interested in this opportunity, you can apply via our website.