

## Head of Sales - Mechanical Engineering - Share Options Available

### Urgent Requirement

**Location: London/Essex/Kent**

### The Role:

Are you looking for the next step up but have no room for progression with your current employer? Do you want to be the decision maker, take control and manage a successful business? Are you entrepreneurial and looking for your next business opportunity?

This successful, industrial component distributor is looking for a strong Head of Sales to deliver the next phase of growth and develop the business into new markets.

This is the perfect opportunity for someone to take their next step up the career ladder and be recognised for their strong leadership ability. You may be a successful Key Account Manager or Business Development Manager waiting for your next career move or senior level management looking for a new business project. There is even the potential to move on to a MBO.

### Key Responsibilities:

- Full P&L responsibility, undertaking strategic planning for the growth of the business.
- To be the face of the business, meeting key stakeholders to build effective relationships, driving the business forward from the front.

### Experience required:

Knowledge and experience of working with industrial products and selling into building services and HVAC markets is imperative.

It is essential that this person demonstrates a strong commercial acumen with a track record of setting and achieving demanding targets. A sales and marketing focused background would be an advantage.

### Share options a possibility for the right candidate.

If you are interested in hearing more about this exciting opportunity, please send in your CV by applying via our website.